CERTIFICATE

School year 2021-2022

Program: Resolving Differences through Negotiation

Melanie Azetmüller
has successfully completed the program "Resolving Differences through Negotiation"
organized by Sopu Academy and Aalto University Junior
between 20.11.2021 - 27.11.2021.

The course is based on the following themes:
- Fundamentals of negotiations
- Preparation for solo and team negotiations
- Analysis of the power dynamics in negotiations
- Psychological tools and tactics in communication
- Business communication skills in English
- Teamwork skills and enforcing co-operation
- Creative thinking
- Importance of listening
- International communication dynamics in negotiations
- Collaboration and teamwork in a completely online environment

… and having fun together!

Semih Ersöz

Chief Executive Officer
Sopu Academy

Heidy Tiits-Tikkanen

Coordinator, Art, Design and Business
Aalto University Junior

sopu academy

A! Aalto University JUNIOR

The digital version of this certificate can be also found at https://sopuacademy.com/certificate-11-21-RTnUoJiCd